



FROM THE DESK OF MD



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Dear Team,
As we enter October, we begin the second half of the financial year, and with it, a fresh opportunity to shape how this year will be remembered.

The first two quarters have laid important groundwork. We have built a strong pipeline of offers, strengthened our customer relationships, and put in the effort that will now start showing results. The second half is where we turn that groundwork into achievement.

To reach the goals we set for ourselves this year, the coming months call for extra energy, sharper focus and greater speed. I am confident this team has all three.

Here is where I would like each of us to focus:

Convert our pipeline. Every offer under negotiation is an opportunity already within reach. Timely follow-ups and understanding the customer's needs will help us bring them home.

Reconnect with our customers. Every customer we have worked with is a relationship worth building on. A visit, a call or a fresh proposal can open the door to new business.

Aim higher. Every opportunity has the potential to be bigger than it first appears. Let us think big, prepare thoroughly and approach every customer with full confidence.

Execute with excellence. Every order we win is a promise to our customer. Let us plan every project carefully, meet every milestone, maintain the highest quality standards and complete every project on time. Flawless execution builds trust, brings repeat orders and becomes our strongest recommendation in the market.

Work with discipline, waste nothing. Self-discipline is the foundation of everything we achieve. Let us treat the company's time, materials and money as carefully as our own: avoid wastage, control costs at every step and make every rupee count. At every stage of work, from the first offer to the final handover, let us check, recheck and get it right the first time. There will be zero tolerance for errors and carelessness, because a small slip at any stage can cost us time, money and, most importantly, our customer's trust.

Move as one team. Every role in our organisation, whether it faces the customer or works behind the scenes, is a vital link in the same chain. When each of us supports the other and every link works in step, we respond faster, deliver better and win more.

The months ahead will ask more of us, and I know we will rise to it. When we look back at this year, I want us to say that we finished strong, and that the second half was our best ever.

I believe in this team, and I look forward to celebrating our success together.

Wishing you and your families a joyful festive season.

With Regards,
Dinesh C. Nambiar

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LEADERSHIP CORNER

Leadership is not always defined by a designation or position. It can be seen in the way we take ownership, support our colleagues, solve problems, and step forward when something needs to be done. A person who brings a solution instead of only pointing out a problem, shares knowledge with others, or takes responsibility for a task is already demonstrating leadership.

True leadership is reflected in everyday actions. You don't need a title to create an impact, you need initiative, accountability, and the willingness to help others grow. When individuals lead from where they are, they contribute to a stronger, more collaborative workplace and help move the entire team forward.

DO YOU KNOW

A Pineapple Is Actually Made Up of Many Flowers!
What looks like a single fruit is actually a multiple fruit, formed when the fruits developing from numerous individual flowers fuse together during growth. In commercial pineapples, the fruit can develop from around 100–200 flowers, with the individual fruitlets forming the characteristic hexagonal pattern on the outer surface. The central core is associated with the stalk (axis) on which the flowers were arranged.

INSPIRING QUOTES

Progress doesn't always look like a big leap. Sometimes, it's simply choosing to improve one small thing every day.

WORLD FOOD DAY | 16 OCTOBER

Better Food Begins with Better Processing

Food connects people, communities and industries. Behind every quality food product is a chain of careful processing, technology and people working together to make food safer, better and more accessible.

This World Food Day, let's recognise the role of innovation and responsible food processing in building a more sustainable food future.



TECH - SPOTLIGHT



Fruit Processing Solutions

Repute offers advanced fruit processing solutions designed to preserve the natural flavour, colour, quality, and yield of juices, purees, and concentrates. With extensive process expertise, our solutions are designed to meet the growing demands of both domestic and international fruit-processing markets.

Our complete processing lines cover every key stage, from fruit washing, inspection, and puree extraction to refining, concentration, pasteurization/sterilization, and packaging. We cater to a wide range of tropical fruits and vegetables, including mango, guava, banana, pineapple, pomegranate, and tomato, with integrated process control through SCADA and remote monitoring.

For citrus processing, our technology solutions enable the production of NFC juice, juice, and concentrates, while supporting efficient recovery of valuable peel oil. This integrated approach helps achieve consistent product quality, attractive colour, and optimized yield throughout the process.

BIRTHDAYS OF THE MONTH



Rohit Sawhney
Shivprasad Mane
Aniket Kushare
Aniket V. Yeole
Santosh Apte
Abhishek R. Raut
Akash Wagh
Mangesh Jagtap

FUN CORNER

GAME ON

with

I have no voice,
but I can tell you when
something is wrong.
I have no hands,
but I can measure. What am I?



UPCOMING EVENTS

Drinktec India 2026

Repute Engineers is gearing up to participate in Drinktec India 2026, where we will showcase our latest technologies and solutions for beverage processing.

drinktec
india

28 –30 OCTOBER 2026

STALL NO : D025 HALL NO : 04

BOMBAY EXHIBITION CENTRE,
MUMBAI

We look forward to connecting with industry professionals and exploring new opportunities in beverage processing.

TRAINING HIGHLIGHTS

The session on “Basic Understanding of Automation Requirements in Our Products”, conducted by Aishwarya Hiremath and Ganesh Tupe from the Automation Team, provided a clear understanding of automation requirements across our products. The session highlighted how automation contributes to efficient, reliable, and streamlined operations.

The training on “Fermented Dairy Products” offered valuable insights into the processing and characteristics of fermented dairy products. The session helped enhance our understanding of the products, processes, and key considerations involved in their production.

