



## FROM THE DESK OF MD



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Dear Team,

As we approach the close of this financial year, the coming weeks demand extra focus, coordination, and discipline from all of us. March is not just about closing accounts it is about fulfilling commitments and ensuring that nothing is left incomplete.

I truly value the efforts that teams put in during this period. The additional follow-ups, the careful reviews, and the attention to detail make a real difference.

At the same time, April will mark the beginning of a new financial year. A new year brings fresh targets and new opportunities, but most importantly, it brings renewed responsibility towards our customers.

Our customers depend on us for quality, timely delivery, and reliable performance. Their trust has been built over years, and it is our duty to strengthen it further in the year ahead.

Let us close this year with responsibility and enter the new one with clear goals, better coordination, and an unwavering commitment to customer satisfaction.

Together, we will continue to grow, not only in numbers, but in trust and performance.

With Regards,

Dinesh C. Nambiar

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## LEADERSHIP CORNER

### Building a Culture of Ownership

In every successful organization, one important quality makes the biggest difference. That quality is ownership.

Ownership is not about your designation or position. It is about your attitude. When we take full responsibility for our work, timelines, and quality, the whole organization moves forward smoothly.

In our daily work whether in Sales, Engineering, Purchase, Production, or Site Execution ownership means doing the job completely and correctly. It means not waiting for reminders. It means not blaming others. It means finishing what we start.

When we take ownership, we do not say, "This is not my job." Instead, we ask, "What can I do to solve this?" This small change in thinking makes a big difference.

As our projects grow bigger and more complex, systems and processes will help us. But real success will come only when each of us takes responsibility for our role.

Let us ask ourselves simple questions.  
Am I adding value?  
Am I taking initiative or waiting for instructions?  
Am I helping the team move forward?

Leadership is not about power. It is about responsibility.

Let us lead by example in every task we do, every day.

## DO YOU KNOW

### Why does fresh milk froth better and what does that tell us about its quality?

**A:** Fresh milk contains intact proteins, especially whey proteins, that help trap and stabilize air bubbles when milk is shaken, steamed, or heated. As milk ages, slight increases in acidity and protein changes reduce its ability to hold foam.

Better frothing is not just about appearance it indicates protein integrity and freshness. For consumers, this means a richer texture in tea, coffee, and dairy beverages. For the industry, consistent froth performance reflects effective processing, storage, and cold chain management.



## TECH - SPOTLIGHT



### Engineering Excellence in Ice Cream Processing

Ice cream production demands precision at every stage. Repute delivers fully integrated ice cream processing solutions from milk handling and mixes preparation to freezing and packaging designed for consistent quality, hygiene, and efficiency.

Our systems combine advanced process design, global technology partnerships, and intelligent automation to ensure accurate formulation, stable texture, and repeatable results across batches. Integrated CIP and control systems further enhance food safety, traceability, and operational reliability.

As a turnkey partner, Repute manages everything from concept to commissioning building scalable, high-performance plants that manufacturers can rely on today and expand with confidence tomorrow.

## BIRTHDAYS OF THE MONTH



Sanjeev Halbhavi

Prabeen Kumar Sahu

Shubham Singh

Pankaj Gupta

Sukanya Mani

Anil Shanbhag

Shubham Rasal

Radhika Sreekumar

## FUN CORNER

### GAME ON

with

#### The Smart Plant Puzzle

Three processing units as Alpha, Beta, and Gamma, each handle a different product: **Milk, Ice Cream, and Yoghurt.**

Use the clues below to find which unit handles which product:

1. Alpha does not handle Milk.
2. The unit handling Ice Cream is newer than Beta.
3. Gamma is not the newest unit.
4. The newest unit handles Yoghurt.

#### Question:

Which unit handles Milk, Ice Cream, and Yoghurt?



## EVENT HIGHLIGHTS

### 28th Foundation Day Celebration & Team Picnic

We proudly celebrated our 28th Foundation Day along with a one-day team picnic.

The day was filled with fun activities, games, and enjoyable moments together. It was a great opportunity for everyone to relax, interact, and celebrate our journey as one team.



### 52nd Dairy Expo - Delhi

We participated in the 52nd Dairy Expo held in Delhi, showcasing our products and solutions to industry professionals.

The event provided a great opportunity to connect with customers, explore new business prospects, and strengthen our market presence.



## INSPIRING QUOTES

Growth is not a matter of chance - it is a result of consistent effort, clear vision, and the courage to improve every day